



RELATIONAL INTELLIGENCESM SEMINAR PROGRAM OVERVIEW

Relational IntelligenceSM

A Relational Approach to Leadership

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OVERVIEW

In this seminar, Dick Huseman shares his trademarked concept of **Relational IntelligenceSM**. You've heard of IQ (how smart you are). You may have even heard of EQ (your emotional/social intelligence). But, have you heard of RQ (relational intelligence)? It is Dick's contention that an individual's RQ, more than any other factor, differentiates between average leaders and truly exceptional leaders.

Over the years, Dick have worked with thousands of leaders from almost every industry, both profit and non-profit and at all levels. The majority of these leaders (especially at higher levels) are highly intelligent... but being smart has not always guaranteed their success. Indeed, many highly intelligent individuals have derailed as leaders. Why?

Well, some leadership experts say it is because they lack EQ (emotional intelligence). In the decade of the 1990's, much has been said and written about a leader's emotional intelligence and how emotions and intuition play a critical role in a leader's success (or failure). In reality, leadership requires using both the head (IQ) and the heart (EQ). However, neither IQ nor EQ in and of themselves can guarantee successful leadership. The value of IQ and EQ can only be truly realized when they are utilized in the framework of RQ - **Relational IntelligenceSM**.

In this seminar, participants will learn about **Relational IntelligenceSM** and gain a new understanding of how they can become "smarter" in their relationships with others – at work, at home and everywhere in-between.

KEY ELEMENTS

- Participants will be introduced to the trademarked concept of **Relational IntelligenceSM** and how it can be leveraged to enhance both professional and personal relationships.
- Participants will have an opportunity to assess their major style as a communicator and how that style impacts their level of **Relational IntelligenceSM**.
- Participants will learn the varying dimensions of an interpersonal interaction and how they impact an ongoing relationship.
- Participants will review the **Relational IntelligenceSM** model and how to implement it effectively in a variety of relationships.
- Participants will be given the opportunity to experience firsthand the power of **Relational IntelligenceSM** and how they can be "smarter" in their relationships with others.



CAREFRONTINGSM INSTRUMENTS, EXERCISES AND MATERIALS

- **Interpersonal Communication Style Survey** – this self-assessment survey is offered to all participants allowing them to assess their individual strengths as communicators. Time permitting, a group exercise follows allowing participants to discuss the benefits and possible challenges related to their individual communication strength(s). Self awareness of one’s communication style is critical to understanding and leveraging one’s **Relational IntelligenceSM**.

TIME FRAME

The **Relational IntelligenceSM** seminar can be tailored to fit a keynote or half-day session.

- **Keynote Speech** – a strong motivational focus on enhancing one’s **Relational IntelligenceSM** can be a key competitive advantage for leaders and their organizations in terms of enhancing relationships with both within their organization and without. A brief overview of basic concepts will be offered but only very limited use of self-assessment instruments and exercises.
- **Half-Day Seminar** – a three to four hour presentation of **Relational IntelligenceSM** including a detailed presentation of all relevant concepts and techniques. Includes the use of the *Interpersonal Communication Style Survey* and an experiential role playing exercise.

For more information, please contact:

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